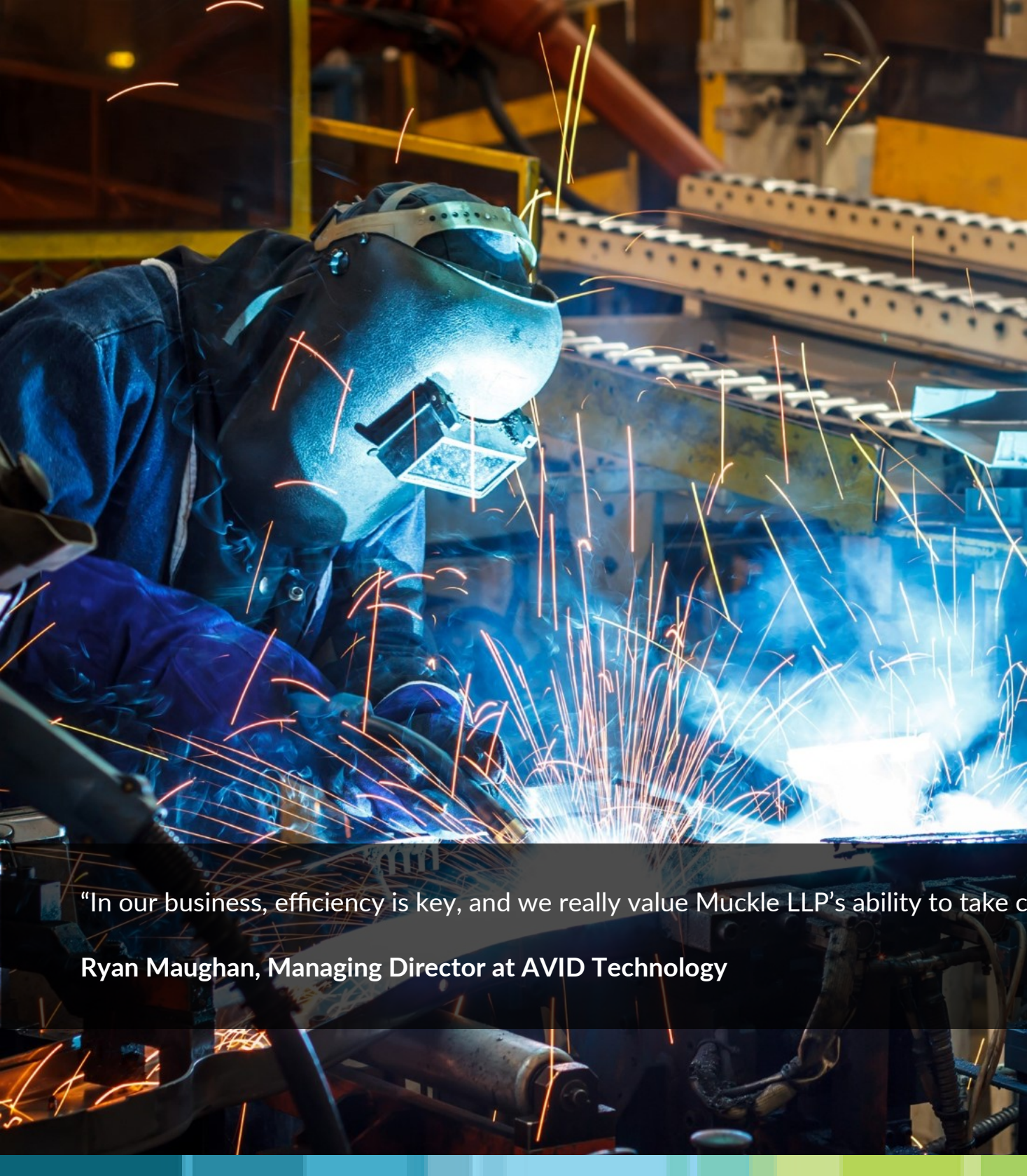




make it happen

agile, efficient and innovative legal advice for manufacturers





“In our business, efficiency is key, and we really value Muckle LLP’s ability to take c

Ryan Maughan, Managing Director at AVID Technology

lean legal

Producing something new, that flawlessly meets strict specifications, time after time, takes invention, precision and a dedication to quality.

Accessing funding, managing supply chains, importing and exporting goods present a number of challenges that have been intensified by COVID-19, Brexit and rapid technological change brought about by Industry 4.0.

Today, lean working principles have never been more important. And having a legal partner that is equally focused on technical excellence and efficient processes can help relieve some of those pressures.

complex challenges in their stride and deliver a smooth client experience.”



cutting edge advice

Just-in-time operations or not, when margins are tight, even your law firm needs to reflect the same principles that your business thrives on.

agile – all our lawyers work with agile technology that includes video call enabled laptops so we can be by your side whenever you need us, literally or virtually.

lean – our highly responsive approach and commitment to modern, efficient techniques is why we can say that we deliver advice on time and on budget, every time.

innovative – we love technology and are always looking to improve experiences for our clients by developing better ways to deliver our services.

“We have worked with the Muckle team for a number of years on a combination of contractual, IP and HR related matters and have always found their approach and advice pragmatic and commercially sound.”

Bob Sharpe, Senior Vice President – Commercial & Operations at Meiyume



our clients

WEIYUTM

GRIFFITH
TEXTILE MACHINES

ROMAN[®]

 LI & FUNG



FRANKLIN STEEL plc

ionbond



“We’ve dealt with Muckle for 30 years. They are very responsive, they understand us and we make a very good partnership together.”

David Osborne,
Managing Director at
Roman





“CAV have worked with Muckle for legal advice and support for many years. Most recently, we have used their commercial team for support with customer contract negotiation and IP protection. The support and advice provided has been excellent, always provided within our time constraints and enabling us to reach successful conclusions. We will undoubtedly continue to work with the team!”

Mike Eggleston, Chief Commercial Officer at CAV

recent work



CAV Ice Protection and CAV Advanced Technologies are leading providers of ice protection and drag reduction technology to general aviation, commercial aerospace and defence markets worldwide.

We advised CAV's shareholders on a significant private equity investment into the business by London based Baird Capital and on a range of commercial contract matters, propelling the aviation experts toward further innovation and growth.



We have acted for Thomas Swan, a chemical manufacturer, on various contractual matters, including a chemical supply arrangement with a new customer linked to a capital investment in new production capabilities.



We advised AAF (part of the multi-national Daikin group) on its standard terms and conditions of sale and purchase and contracting processes as well as one-off bespoke contracts for particular projects, issues arising from Brexit and various corporate matters.





We advised Houghton on a train component repair contract, which involved a German customer and a framework arrangement with call-offs. We amended the customer's draft contract to fit the commercial context and the nature of the arrangement, including liability and allocating risk between the parties. We also advised Houghton on a train parts maintenance contract with a major public transport provider.



Leading manufacturer of components for electric and hybrid vehicles AVID Technology has continued to grow since we advised on its £3.4m investment from NVM in 2016. Most recently, we helped deliver another major investment of £7m, led by Maven Capital Partners – together with NVM Private Equity, allowing AVID to increase production volumes and invest in further development of class leading electric motors, power electronics and battery systems.



We act for Tor Coatings, the professional and consumer coatings manufacturer which is part of the Rust-Oleum global group. Our commercial property lawyers recently helped the business negotiate a 20 year lease for a new build 135,000 sq ft warehouse and distribution facility, incorporating offices for the group's European HQ. Our specialist construction team also advised on the construction documentation.



“Thanks to its excellent technical knowledge, the team at Muckle LLP is able to provide clients with very good advice on various contractual and compliance matters and also handles contentious work.”

Legal 500 UK





We helped Zytronic, the award-winning manufacturer of touch-screen technology, defend a damages claim in the Patents Court following allegations of misuse of confidential information and patent infringement. The claimant also sought to permanently prevent certain manufacturing processes, but our intellectual property litigators successfully defended the claim and preserved Zytronic's multi-million pound annual business.

Employment advice

We advise many manufacturers on employment issues which are highly sensitive and confidential. A recent typical example involved advising on a factory-wide restructure across 250 plus employees. We successfully advised on collective consultations for contract changes/redundancies; trade union consultation; complex flexible working requirements and risk of unfair dismissal, sex and disability discrimination claims.

"We have engaged with Muckle now for over a decade and what they have brought to us is really professional advice for the trade mark work that we have done, our IP work and our licensing agreements. They have been invaluable to us in making sure that the business is performing and it is transparent to the global market."

Mark Cambridge, Chief Executive Officer, Zytronic plc





“Muckle’s support and advice was invaluable. The owners of the business relied heavily on our legal advisers throughout the acquisition process and we were impressed with their commitment and professionalism.”

David Greatorex, Managing Director at Hydram Engineering

clear and simple costs

Everything we do is designed to make life easier and less stressful for our clients, and that goes for our costs too.

Our pricing is bespoke, upfront and totally transparent. We will always cap our costs wherever possible and we'll never ask you to pay an invoice that you haven't approved already. In other words, there are no nasty surprises with legal advice that's just right – no more and no less.

right people, right role

With experts in virtually every area of commercial law, you can rely on our team to help you overcome any legal issue your business encounters.

Funding

Working with an adviser that understands what lenders want makes a big difference. Our Banking & Restructuring team have strong relationships with all major lenders and they're ranked as the top finance specialists in the North by Legal 500 and Chambers and Partners UK.

We can help you with loans, letters of credit, invoice discounting and security. We can also support any debt finance raising or restructuring and any insolvency and creditor issues.

Contracts

Selling or exporting finished products is all important and our commercial team supports a host of manufacturing clients in this crucial work. We can handle any contractual needs you have - development, manufacturing and supply contracts, distributor and agency agreements, terms and conditions of sale and the rest. It's another area where we are ranked top by Legal 500 UK.





muckle^{LLP}

Intellectual property

Protecting your brand, designs, inventions and ways of working can be difficult without specialist advice. Our dedicated team includes leading intellectual property lawyers as well as trademark and patent specialists. Legal 500 UK rates us top in this field and we can give you peace of mind that your unique products and services aren't compromised by competitors or new entrants to your markets.

Buying or selling businesses

Our top ranked corporate finance specialists are recognised by Experian, Insider Media, Legal 500 UK and Chambers & Partners as leading dealmakers in the region. Highly responsive, the team is used to working at pace and delivers around 80 major corporate deals per year, with lots of manufacturing and engineering sector expertise throughout the team.

As well investments, mergers and acquisitions, we also specialise in creating, growing and realising value in your business.

Property

With one of the largest real estate legal teams in the region, we can support all your commercial property needs. Acquiring or disposing of premises or entering into leases is no problem for our top ranked team. And if you have any tricky property disputes with commercial landlords or tenants, our real estate dispute resolution lawyers can use their niche expertise to get you the very best outcome.



Disputes and debt recovery

With so many challenges in the manufacturing sector, disputes and claims can be a commonplace. Our dispute resolution team is another area that is ranked top by Legal 500 UK and, with several London trained litigators, the team offers city-quality advice without the price.

We also have an industry leading debt recovery team, who collect over 90% of debts on average. Both areas deploy AI technology where possible for the quickest, most cost effective and commercial results.

Managing employees

Whether you need support with TUPE, consultation or everyday HR issues, our highly respected employment team has a broad range of experience. They are renowned for their communication skills and for handling highly sensitive senior team changes. They also regularly deliver talks and training on employment law, ideal for upskilling your in-house teams. And our highly popular Mi Shield retainer package offers cost effective, fixed price support for all your day to day legal needs.

Procurement

Supply chain and logistical issues associated with the purchase and import of feedstocks components can be eased through our dedicated procurement team, which has both contentious and non-contentious specialists. Whether you're hiring contractors or bidding for new work, we can help you manage any risks and get the right result for your business.

“Their pragmatism was refreshing and allowed for the entire transaction to move along, efficiently. There was a real focus on overcoming obstacles and getting the deal done.”

Don Nystrom, President at Dynamic Aerospace and Defense



here to help

For more information or a free, no obligation chat to find out how our manufacturing team can help your business, please get in touch any time.



Robin Adams

Partner

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“We found the Muckle team to be highly efficient and easy to work with, even though we are based in different countries. Their focus during the sale of one of our businesses showed how skilled, capable and professional they are.”

Jens Lambrecht, Director at Corporate Development at Südzucker





Muckle LLP

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